



When Business Gets Personal

Managing Emotions & Performance in close-knit ventures

#CHALLENGINGBOUNDARIES

Asra Abdulaziz, May 2025

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The Emotional Reality of Family & Friendship in business





The Emotional Reality of Family & Friendship in business

It's Not Just Business, It's Personal

- Deep trust vs. revisiting old patterns
- Emotional dynamics influence decisions





Managing the Polarity



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Managing the Polarity

Managing the "Both/And"

"A polarity is not a problem to solve—it's a tension to manage"

Key Polarities

• Family :: Business

• Empathy :: Accountability

• Emotional Roots :: External Rigor

• Tradition:: Innovation



The 4 step framework

Aspiration: Thriving family and business			
BENEFITS	EMPATHYTrustLoyalty	Accountability Results High Performance	
	Preferred Pole	Non-preferred Pole	
OVERUSES	 Too Conceding Difficulty making hard decisions 	 Lack of compassion Forgetting the "family" 	
Aversion: Ailing family or business			

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Performance under Pressure

Performance & Identity

Success feels personal & Failure can threaten relationships

- ➤ Performance is tied to identity
- >Importance of defined roles
- Separate feedback from identity
- Normalise tough conversations



The shift when a Third Party enters

Navigating External Influence

- New polarity: Emotional roots vs. External rigor
- ➤ Need for emotional governance & Alignment on values

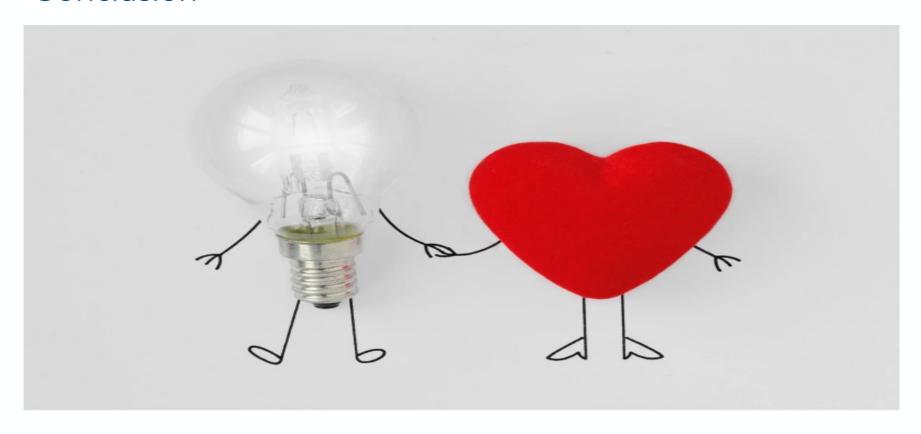


Tools for navigating Emotional Business

- ➤ Polarity Mapping
- ➤Two Hats
- ➤ Emotional Check-ins
- ➤ Outside Facilitation
- ➤ Honor transitions



Conclusion





Conclusion

START	 Things you aren't doing that you could benefit from starting. Things you want to put in place to improve the situation in order to attain your goals. 	Actions:
STOP	 Things you are doing that you would benefit from stopping. Things that are getting in the way. 	Actions:
CONTINUE	Things that are working that you should keep doing.	Actions:



Conclusion

Moving Forward

- ➤ What will you do 24 hours from now?
- ➤ What will you do 3 days from now?
- ➤ What will you do 3 weeks from now?





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